





The Creators Behind

THE



Jonathan Cohen CEO & Founder



Moises Zapan CCO & Founder



+70 Projects

+25 Years of Experience

Estrategia Urbana is a development company based in Mexico City, founded by Jonathan Cohen and Moises Zapan, whose careers boast more than 25 years of experience in the real estate sector. They focus on residential buildings, as well as office and mixed-use developments.

Estrategia Urbana stands out for creating living spaces with high levels of quality and unique designs that meet the real needs of clients, harmonize with the environment, and appreciate over time.

To date, Estrategia Urbana has successfully:

- Completed over 70 projects built in Mexico and the United States.
- Delivered over 2,900 units built.

In 2019, Estrategia Urbana consolidated a significant alliance with CCLA Group, a multifamily housing developer, with major participation from GIC (the sovereign wealth fund of Singapore), CIM Group, and Compass Group. Together with CCLA, Estrategia Urbana is developing 1,100 apartments in different strategic locations in Mexico, set for completion in the second half of 2024.

In line with its commitment to urban revitalization, Estrategia
Urbana collaborated with Grupo Indi to rehabilitate the Martín

Carrera Modal Transfer Center (Cetram). This ambitious project encompasses 280,000 square feet of prime commercial areas, complemented by the construction of 280 apartments, and a total investment of 130 million USD. It reflects Estrategia Urbana's ongoing commitment to redefining and revitalizing key urban spaces in Mexico City. This strategic synergy has not only allowed the creation of cutting-edge infrastructure but has also significantly impacted the area's economic and social development.

In addition to its outstanding contributions in the urban sphere of Mexico City, Estrategia Urbana has expanded its influence towards the East Coast of the United States, establishing itself as a key player in the development of properties for the hospitality sector with renowned brands such as Hilton, Hyatt, and Marriott, as well as multifamily active living adult projects.

In accordance with its expansion strategy and global vision, Estrategia Urbana is currently carrying out two flagship projects: PORTTICA, in collaboration with Cimbra Capital, with a total of 220 apartments, and The WAVVE, which will feature 290 condos. In the context of the accelerated growth of the real estate sector in Tijuana, driven by nearshoring, Estrategia Urbana positions itself as a leader, contributing to the positive development and transformation of this expanding city.



Elysée Polanco



Plinio 340

Our Projects Concepción Béistegui Narvarte, CDMX Tehuantepec 98 Roma Sur, CDMX. Nuevo León 257 Musset 228 Hipódromo, CDMX Polanco, CDMX. Guanajuato 238 Roma Norte, CDMX Aristóteles 68 Sullivan San Rafael, CDMX. Polanco, CDMX. Bucareli 35 Campos Elíseos 165 Juárez, CDMX. CETRAM Martín Carrera Polanco, CDMX. Sennse Tabacalera San Antonio 95 Nápoles, CDMX. Hipódromo, CDMX. Gustavo A. Madero, CDMX. E. A.Poe 64 Polanco, CDMX Tabacalera, CDMX. Garden Polanco Polanco, CDMX. Revolución 356 Sudermann 222 San Pedro de los Pinos, CDMX. Polanco, CDMX. The WAVVE Tijuana, Baja California **Dr. Barragán 751** Narvarte, CDMX. Plinio 340 Polanco, CDMX. Interlomas Solón 337 Polanco, CDMX. Garden Condesa Condesa, CDMX Huixquilucan, Cholula 17 Condesa, CDMX. Goldsmith 119 Edo. Mex. San Antonio 88 **Elysée 369** Polanco, CDMX. COVA Nuevo León 219 Polanco, CDMX. E. A.Poe 335 Cd. de los Deportes, CDMX. Rio Nilo 330 Condesa, CDMX. Cuauhutémoc, CDMX. PORTTICA Tijuana, Baja California 2012 2016 2017 2018 2021 2022 2024 Alliance with CCLA to · Coming soon develop multifamily ADËLON Capital in founded as a joint effort 2019 2015 2020 2025 MOZACO is projects of AD1 and EQËLON III EQELON founded **♣ ADËLON**™ Worldshapers Capital W ESTRATEGIA URBANA® III EQELON ADËLON III EQELON MOZACO. III EQELON COVA Chilpancingo Candlewood Fort Myers, FL Condesa, CDMX. **Hyatt Airport** Parasol Melbourne, FL Aloft Tru by Hilton Portland Orlando, FL Wyndham Celebration **Tru by Hilton** Dania Beach, FL Kissimmee, FL Sennse Juárez Holliday Inn Savannah, Georgia Holiday Inn Viera Florida DoubleT ree Rocky Mount NC Wyndham Garden Tallahassee, FL

Hampton Inn Viera Double Tree Portland Comfort Inn Int.Drive Residence Inn Avon

The Team Behind

THE. WAVE

Meet the visionary companies that have brought **The WAVVE** to life, a residential development that merges luxury with functionality, aesthetics, and environmental care.

TALLER G is an architecture firm founded in 2012 by Carlos Fernández del Valle, Maca Zeballos, and Salvador Núñez. With over **60 projects** across Mexico and Latin America, they focus on residential, hospitality, corporate, commercial, and mixed-use markets. TALLER G's designs are renowned for their blend of technology, beauty, and sustainability.

MOZACO is a general contractor specialized in creating spaces of high quality, security, and architectural complexity. Their track record includes over **1,200 completed units** and more than 1,615,000 square feet built, standing out for designing buildings with a strong identity that appreciates over time.

Kalinka Mikel Interior Design Studio (KMIDS) is a renowned boutique interior design firm, founded by Kalinka Mikel, a Mexican architect with over **16 years of experience**, and LEED AP + BC accreditation by USGBC. KMIDS offers innovative and exclusive design solutions for residential, hospitality, and commercial projects.



Carlos Fernández & Partners Taller G

Lead Architect





Interior Design





Zvi Motola Founder – CEO MOZACO

General Contractor







Baja: A Coastal Dream Come True

Nestled on the majestic coast, The WAVVE captures the essence of Baja's vibrant culture, while maintaining easy access to its unparalleled coastal beauty. Truly the best of both worlds.

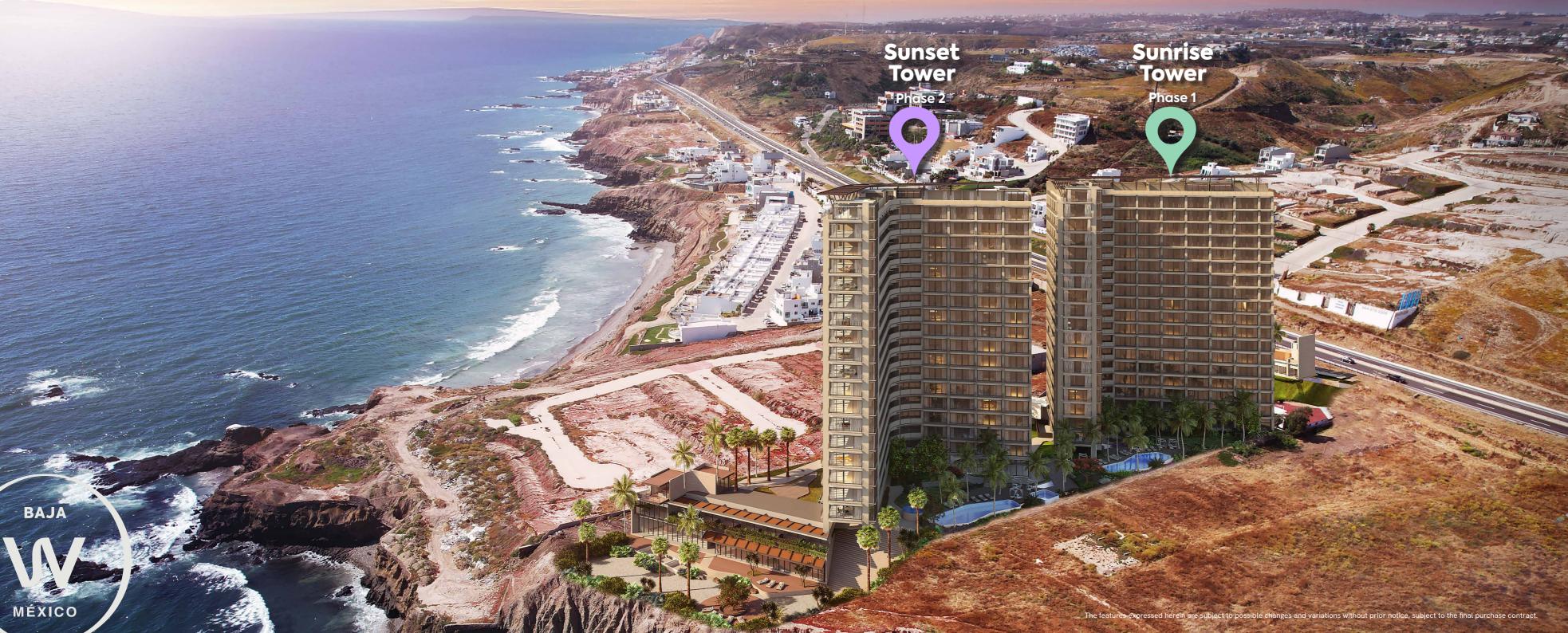
This exclusive project benefits from its location in an area that offers a blend of upscale restaurants and natural wonders. With stunning beach settings and trendy nightlife just steps away, The WAVVE is one of a kind opportunity to embrace a cosmopolitan lifestyle in coastal paradise.

- 10 minute drive to Rosarito
- 10 minute drive to Playas de Tijuana
- 20 minute drive to Tijuana
- **25 minute** drive to San Ysidro (International Bridge)
- 40 minute drive to the Tijuana Airport (CBX)
- 1 hour drive to Valle de Guadalupe



Carretera Escénica Tijuana – Ensenada KM 18+483, #8671 Col. Punta Bandera, Playas de Tijuana, B.C.





Every Condo Has an Ocean View

Designed with meticulous attention to detail, the layout ensures that every condominium offers uninterrupted views of the majestic Pacific Ocean.



- Sunrise (Phase 1)
- 2 Sunset (Phase 2)





Social Area





Master Bedroom







Roof Garden (Penthouse)

Our **Baja Lifestyle**



The Taste ofValle de Guadalupe

Discover a rich tapestry of flavors, where each sip tells a story of the region's unique terroir and winemaking heritage.



Slide on your surfboard and master the waves, enjoying the adrenaline rush and intensity of the Pacific Ocean to the fullest.



Hole in OneWith Your Friends

Several golf courses are located a short distance away and waiting for you to improve your shots, and make a hole in one while hanging out with your friends.



Test Your DrivingSkills in Baja 1000

Drive over 1,050 miles in a challenging off-road race through the desert, competing alongside motorcycles and ATVs.

Enjoy a **Good Meal**



Lobster Puerto Nuevo Style



Asada Tacos



Ensenada Fish Tacos

Enjoy the exquisite flavors of Baja Med cuisine, a culinary trend that blends local products such as lobster, clams, bluefin tuna, red meats, tortillas, sauces, and moles, with the styles and elements of Mediterranean and Asian gastronomies.



Baja Bay Scallops



Caesar Salad



Clams





Meet the Amenities That *Foster Community*

- Outdoor Amenities
 - Pool
 - 2 Jacuzzi
 - Fire Pits
 - 4 Grills
 - 5 Recreation Area
 - 6 Pet Zone + Grooming Area
 - 7 Paddle Court

- Indoor Amenities
 - 8 Sports Bar
 - Game Zone
 - 10 Gym
 - 11 Kids Club















Game Zone





Paddle Court





Fire Pits









Jacuzzi

Experience Greatness

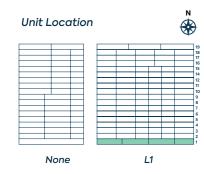




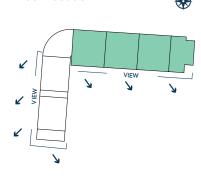
Garden House

2 Bedrooms

Living area: 78 m² / 839.28 ft² Terrace: 35 m² / 376.6 ft² **Total:** 113 m² / 1,215.88 ft²



Floor Location





Space Description

- Master bedroom with walk-in closet
- Laundry station

Living room and dining room

2 Bathrooms

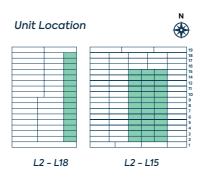
Kitchen

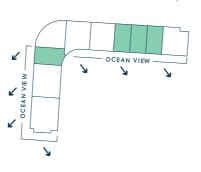
Garden area

Teal

1 Studio

Living area: 49 m² / 527.24 ft² Terrace: 6 m² / 64.56 ft² **Total:** 55 m²/ 591.8 ft²





Floor Location

All condos have ocean view





Space Description

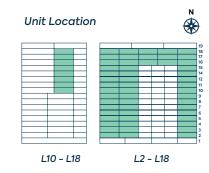
- Living room and bedroom
- Bathroom
- Kitchen and dining room
- Terrace

Laundry station

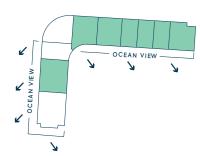
Azure

2 Bedrooms

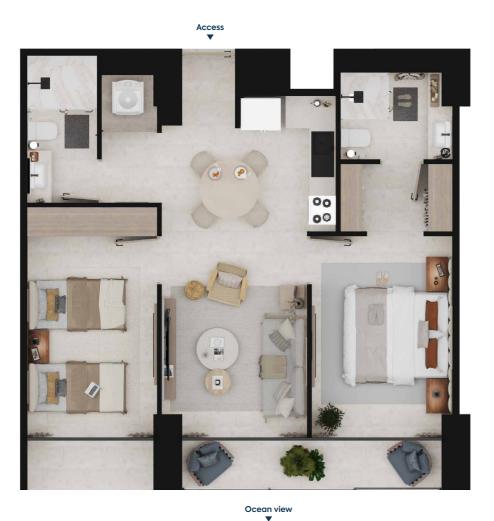
Living area: 72 m² / 774.72 ft² Terrace: 9 m² / 96.84 ft² **Total:** 81 m² / 871.56 ft²







All condos have ocean view



Space Description

- Master bedroom with walk-in closet
- Laundry station

Living room

2 Bathrooms

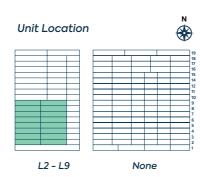
Kitchen and dining room

Terrace

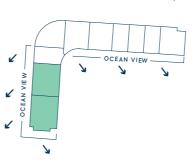
Indigo

Lockoff (2 bedrooms)

Living area: 99 m² / 1,065.24 ft² Terrace: 13 m² / 139.88 ft² **Total:** 112 m²/ 1,205.12 ft²



Floor Location



All condos have ocean view



Space Description

- Master bedroom with walk-in closet
- Laundry station

Living room

2.5 Bathrooms

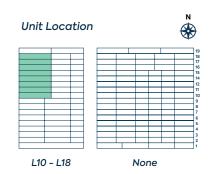
Kitchen and dining room

Terrace

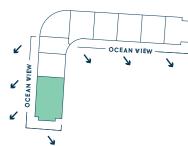
Navy

3 Bedrooms

Living area: 138 m² / 1,484.88 ft² Terrace: 24 m² / 258.24 ft² **Total:** 162 m² / 1,743.12 ft²







All condos have ocean view



Space Description

- Master bedroom with walk-in closet
- Laundry station

Living room

2.5 Bathrooms

Kitchen and dining room

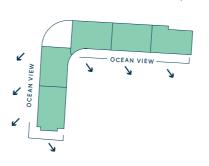
Terrace

Penthouse

PH

Living area: 172 m² / 1,850 ft² Terrace: 81 m² / 871.56 ft² **Total:** $253 \text{ m}^2/2,722.28 \text{ ft}^2$





Floor Location

All condos have ocean view





Space Description

2.5 Bathrooms

Living area

Outside Terrace

Roof Top

Living room and dining room

Bedroom with walk-in closet

Terrace

Grill and kitchenette

Restroom

Kitchen

DEVELOPER:



MASTER BROKER:

BUSTAMANTE[®]

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The features expressed herein are subject to possible changes and variations without prior notice, subject to the final purchase contract.



