



MISTIQ  
RENTALS

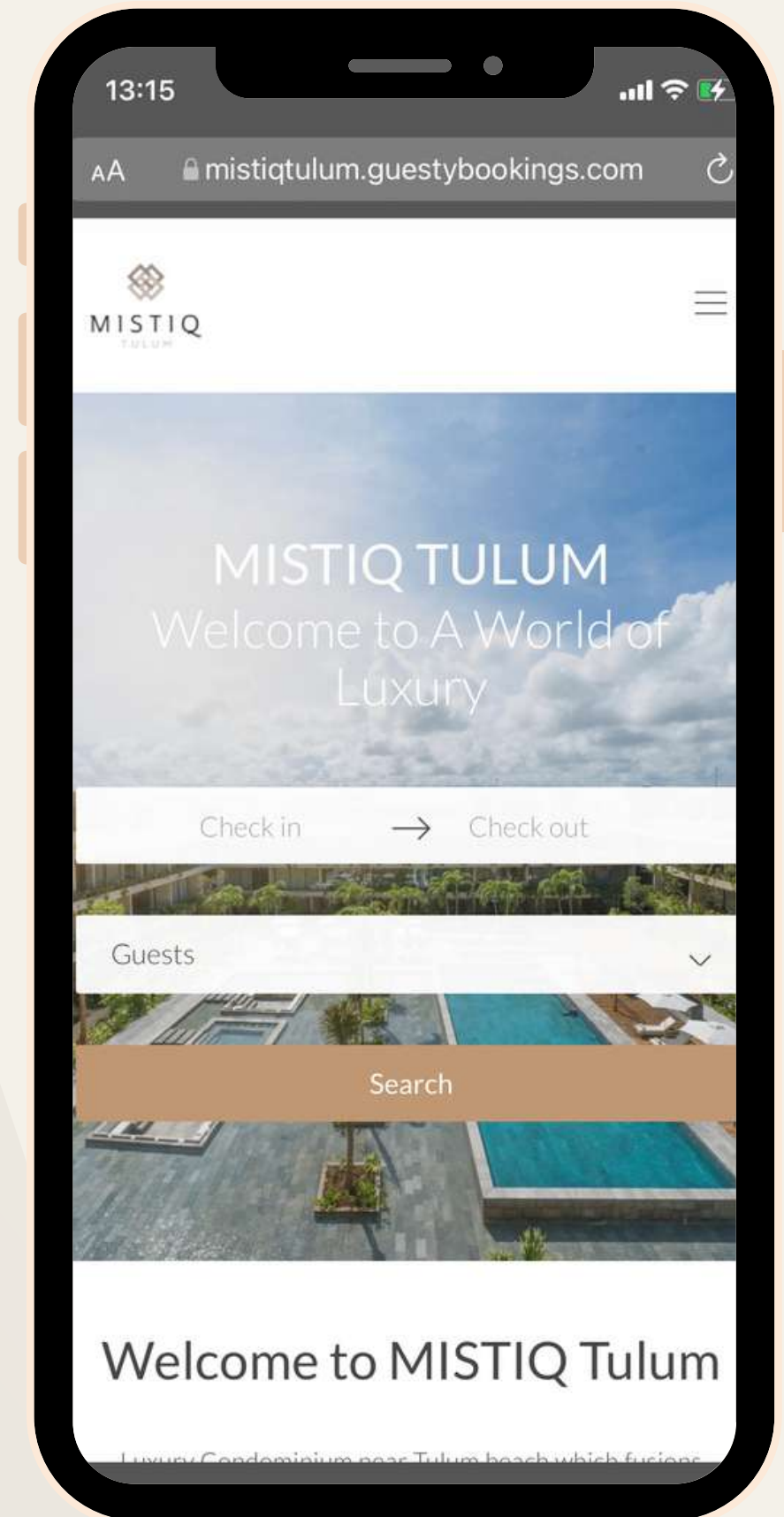
VACATION RENTALS PROGRAM



# ABOUT US

MISTIQ Rentals platform allows Property Owners to reach, attract and convert guests from all over the world.

We make the Vacation Rentals Management simple, fast and accessible, thus ensuring that your luxury residence optimizes its online exposure and generates more income. We maximize the value of your investment using the most avant-garde tools on the market.



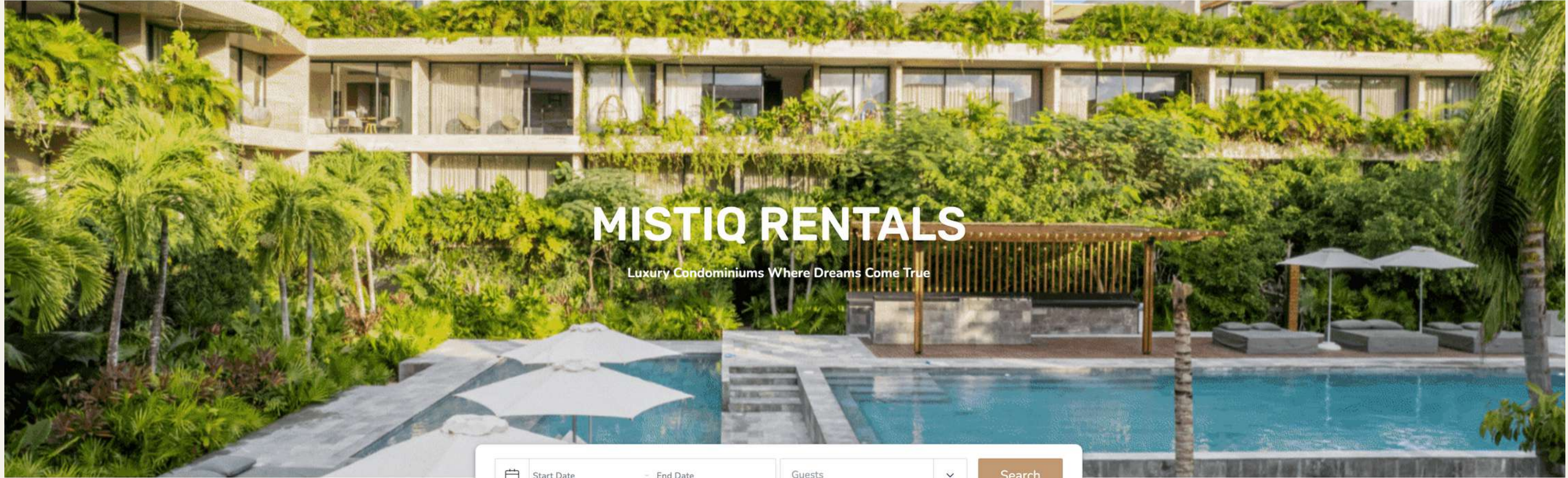
# OTA'S & VISIBILITY

MISTIQ Rentals is not limited in the number of channels in which it promotes its properties.

Thanks to direct integrations with platforms such as Airbnb, Booking.com and Expedia, each of the properties significantly increases visibility and opportunities to attract more guests and get more reservations.







# MISTIQ RENTALS

Luxury Condominiums Where Dreams Come True

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## Welcome to MISTIQ Rentals

Luxury Condominiums near Tulum beach which fusions comfort, elegance and tranquility. Our properties are featuring State-of-the-art residences with the finest amenities. MISTIQ is recognized as the high luxury real estate company in Tulum.

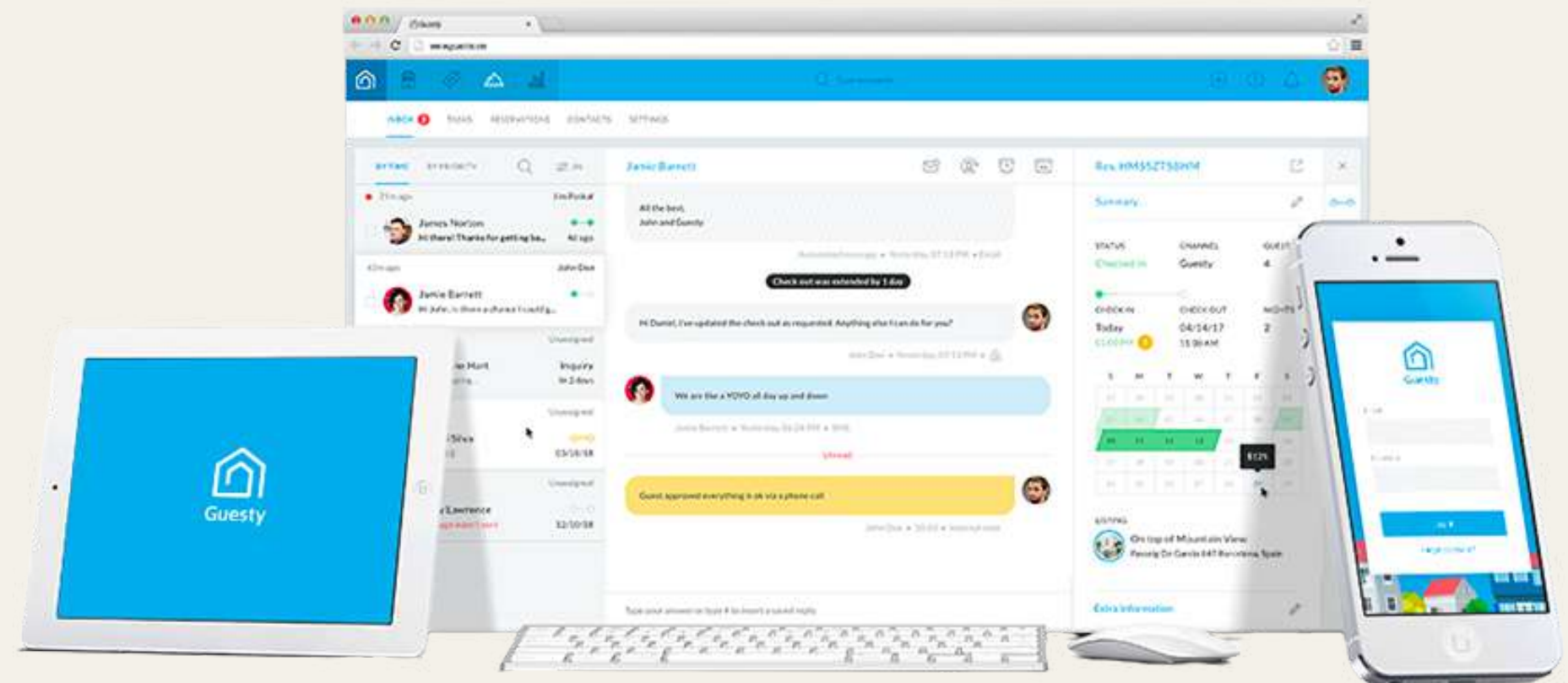


# PERSONALIZED PLATFORM FOR OWNERS



MISTI Q Rentals vacation rentals software, listed as the most competitive in the industry, provides clear reports detailing the annual and monthly income of each condo.

The owner can visualize in real time the availability of his unit and book his next stay.

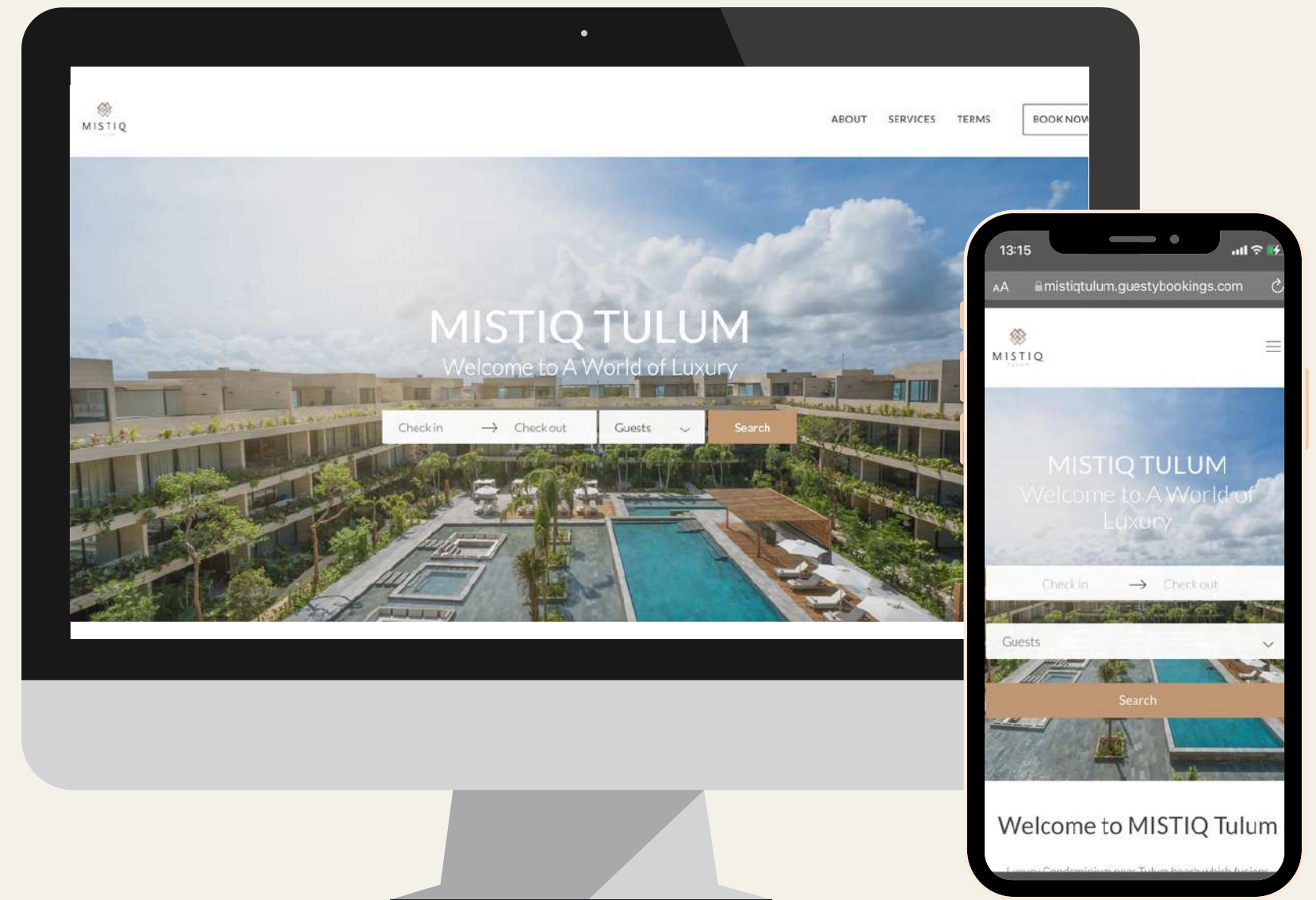


# BOOKING ENGINE TECHNOLOGY



The MISTIQ Rentals booking engine was designed to capture direct bookings from the web, either from a computer or a mobile device.


Our reservation platform was designed according to owners and guests needs.



# DYNAMIC RATES



MISTIQ Rentals uses the most competitive rate algorithm on the industry, through which it is possible to increase income with prices based on market supply and demand and trends of the different seasons.



**Dynamic Price**

**Customizable Pricing**

**LAST MINUTE PRICES**  
15% discount within 7 days (Gradual)

**ORPHAN DAY PRICES**  
20% discount for gaps 2 days or less

**MIN STAY UPDATE**  
Default: 2 days, 1 day minimum within 5 days, 10 day minimum outside of 90 days

Sync Prices

April 2021

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
28	29	30	31	1	2	3
511	459	445	456	422	510	514
4	5	6	7	8	9	10
486	441	467	539	498	572	544
11	12	13	14	15	16	17
	394	517	488	513	660	558
18	19	20	21	22	23	24
	429	430	459	525	619	678
25	26	27	28	29	30	1
	444	410	430	433	572	620

- Low Demand
- Normal Demand
- Good Demand
- High Demand
- Unavailable

Demand Forecast  
**Strong**

Neighbourhood Occupancy  
**50% Weekend**

Minimum Stay  
**3 (Weekend Default)**

Your Current Price  
**678 USD**



# DIFFERENTIATORS



MISTIQ  
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## PERSONALIZED ATTENTION

Staff at your service to suggest, book and organize everything to make your stay in Tulum memorable.

1

## MAINTENANCE STAFF IN-HOUSE

Qualified staff with immediate reaction to solve any eventuality during each stay.

2

## MULTILINGUAL ATTENTION

Our services in 3 languages are tailored to the individual needs of each owner and guest.

3

## ADMINISTRATIVE STAFF

In-house operational/administrative staff at your disposal to attend to any aspect of your property.

4



# ADDED VALUE



## FEES PAYMENT SERVICE

Any payment of installments or monthly bills such as maintenance, gas, electricity, internet, etc. may be paid in the name of the owner and will come out of the owner's account.

## MONTHLY REPORTS

With our business intelligence tools, the owner can know how much money he is generating with his vacation rental and what actions to take to guarantee its profitability.



## WALK-IN RENTALS

MISTI Q attracts a greater number of visitors every day, obtaining a significant number of reservations from those who decide to make spontaneous stays.

## OWNERS STAYS

Calendar visualization in real time. Property owners are able to block dates for them next stays.



# PREVENTIVE MAINTENANCE

In order to keep your residence in an optimal state for your temporary rental, we implement logistics that allow us to ensure that each guest enjoys their stay to the fullest.

We also carry out preventive maintenance inspections in each unit, reducing the number of incidents and extending the useful life of your furniture.



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## **ADMINISTRATION FEE**

**25%**

### **MONTHLY PROPERTY MANAGEMENT FEE ON GROSS INCOME**

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**IT INCLUDES:**

WELCOME PURIFIED WATER  
LAUNDRY SERVICE  
ADMINISTRATION EXPENSES  
PROMOTION AND ADVERTISING EXPENSES OF THE CONDOMINIUM  
ATTENTION AND SOLUTION TO MAINTENANCE PROBLEMS  
CLEANING SERVICES (FOR VACATION RENTAL CHECK-INS AND CHECK-OUTS)  
MONTHLY AND ANNUAL FEES PAYMENT SERVICE  
PERSONALIZED ATTENTION TO OWNERS AND GUESTS DURING THEIR STAY





## **ADMINISTRATION FEE**

# 25%

**MONTHLY PROPERTY MANAGEMENT FEE  
ON GROSS INCOME**

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**IS NOT INCLUDED:**

MONTHLY FEE FOR INTERACTIVE MANAGEMENT PLATFORM  
OTA'S COMMISSIONS  
CONDO MAINTENANCE FEE  
MAINTENANCE OF FURNITURE AND/OR EQUIPMENT OF RESIDENCES  
CLEANING SERVICES (OUTSIDE THE RENTAL PROGRAM)  
ANNUAL PROPERTY TAX PAYMENT  
MONTHLY ELECTRICITY PAYMENT  
MONTHLY INTERNET PAYMENT





FOR MORE INFORMATION VISIT  
**[WWW.MISTIQRENTALS.COM](http://WWW.MISTIQRENTALS.COM)**