



# MISTIQTULUM

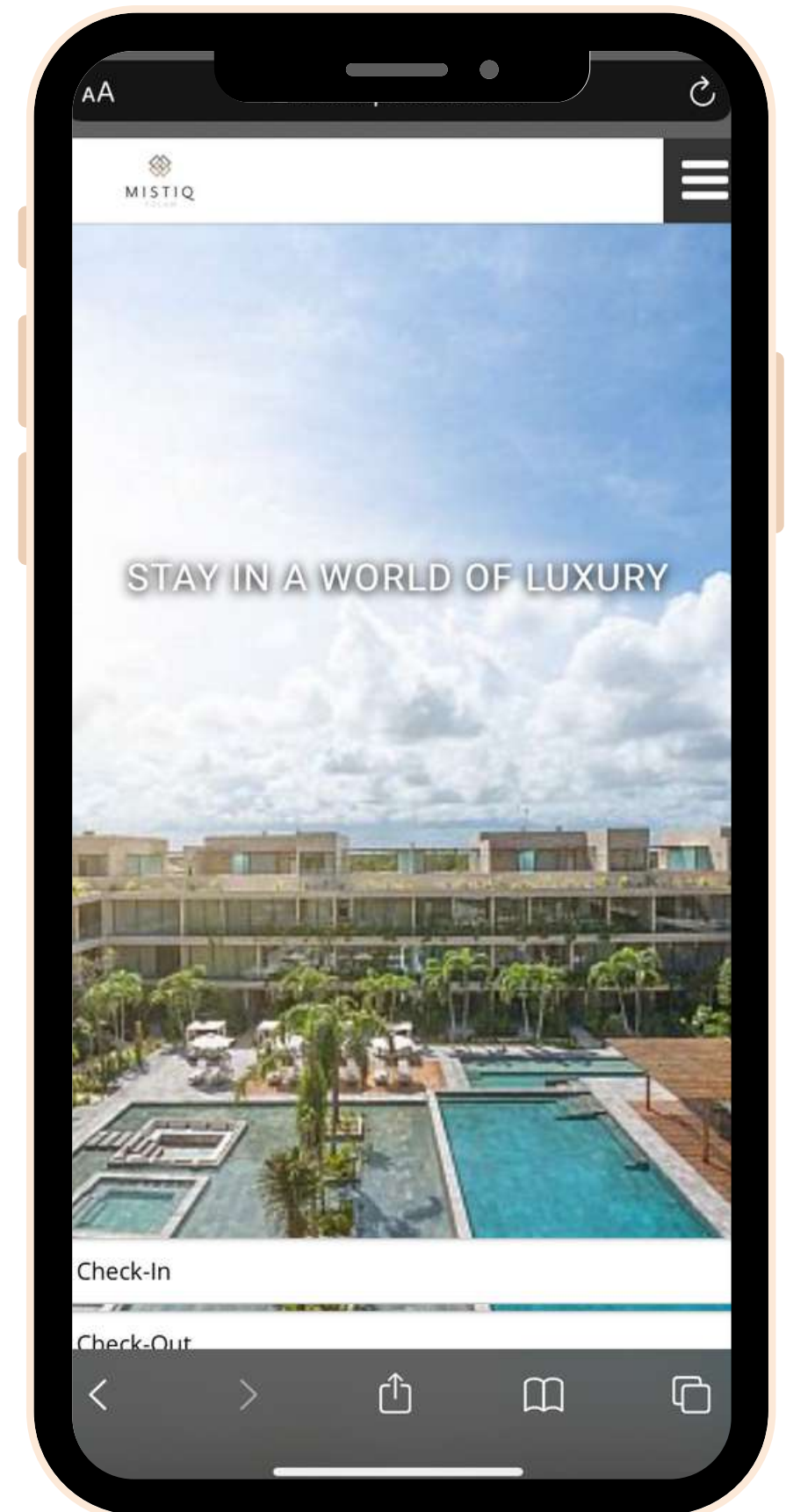
## MISTIQTULUM RENTALS

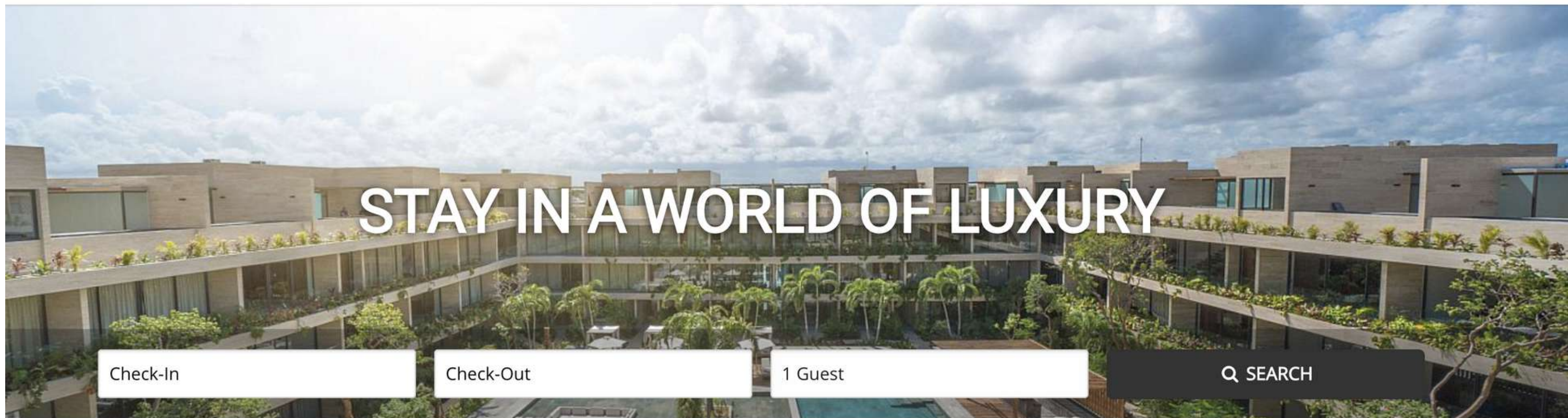
VACATION RENTAL PROGRAM

# ABOUT MISTIQ RENTALS

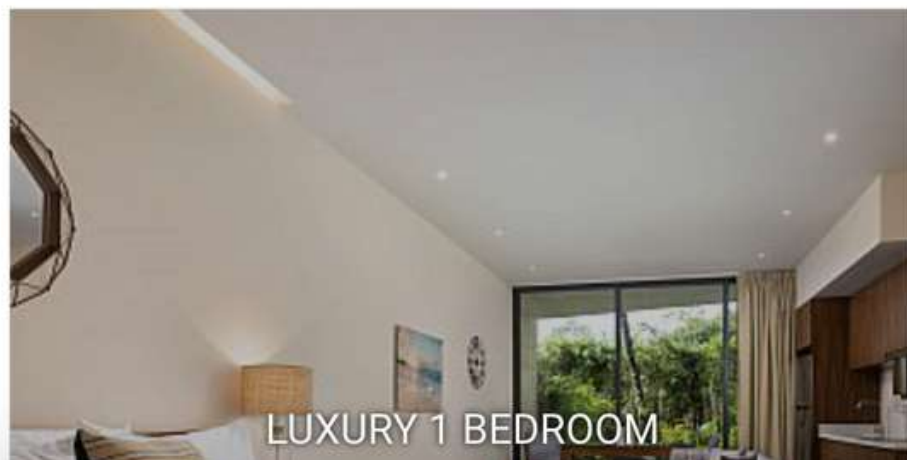
MISTIQ Rentals platform allows Property Owners to reach, attract and convert guests from all over the world.

We make the Vacation Rentals Management simple, fast and accessible, thus ensuring that your luxury residence optimizes its online exposure and generates more income. We maximize the value of your investment using the most avant-garde tools on the market.





## COLLECTIONS



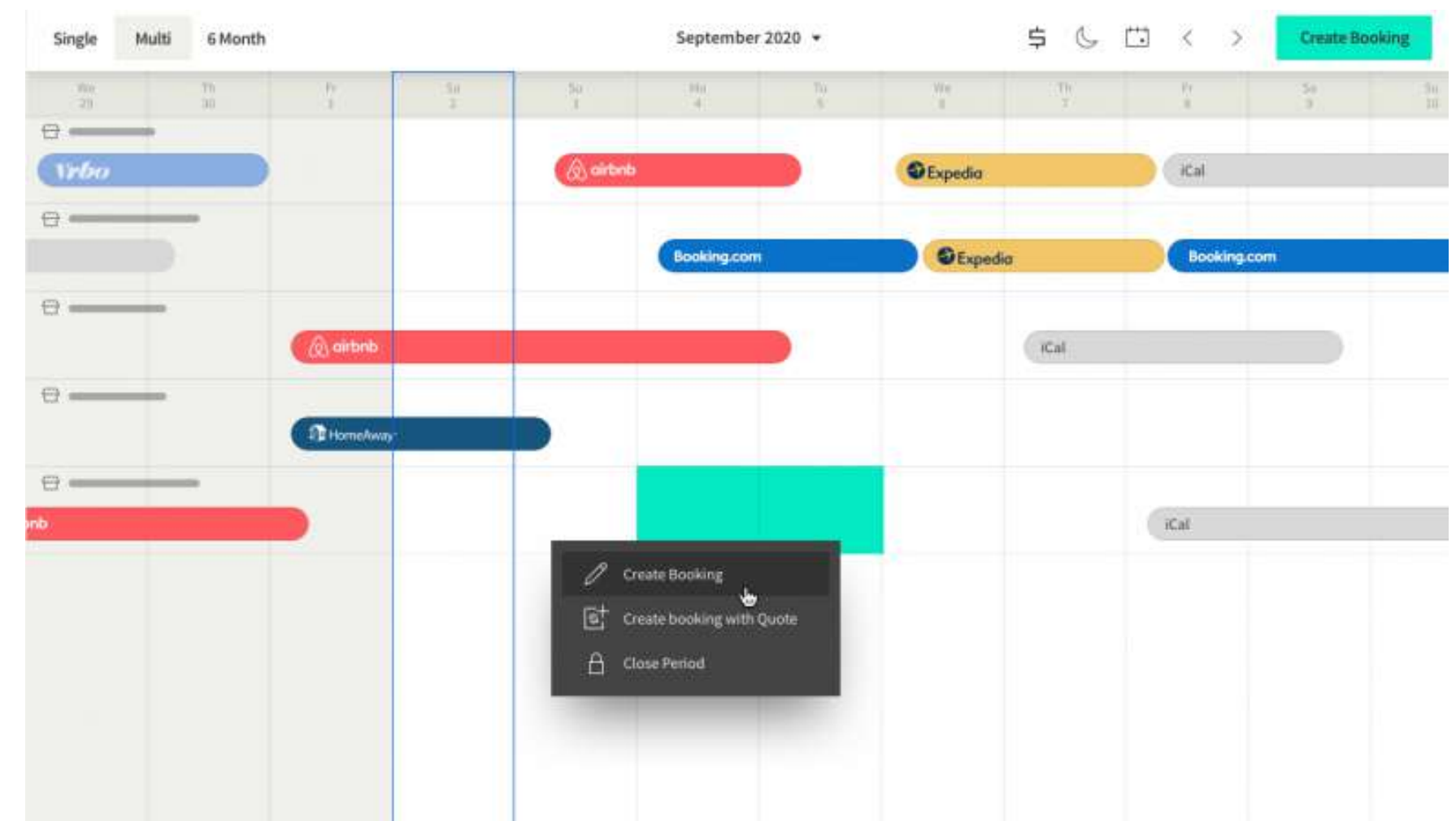
# HIGH-END PLATFORM



Managed directly from the cloud, MISTIQT Rentals Software simplifies Vacation Rental Management on a single platform.

Our platform minimizes third-party commissions by improving a direct and indirect distribution based on practical information.

The results: Greater control, and a consistent distribution strategy.

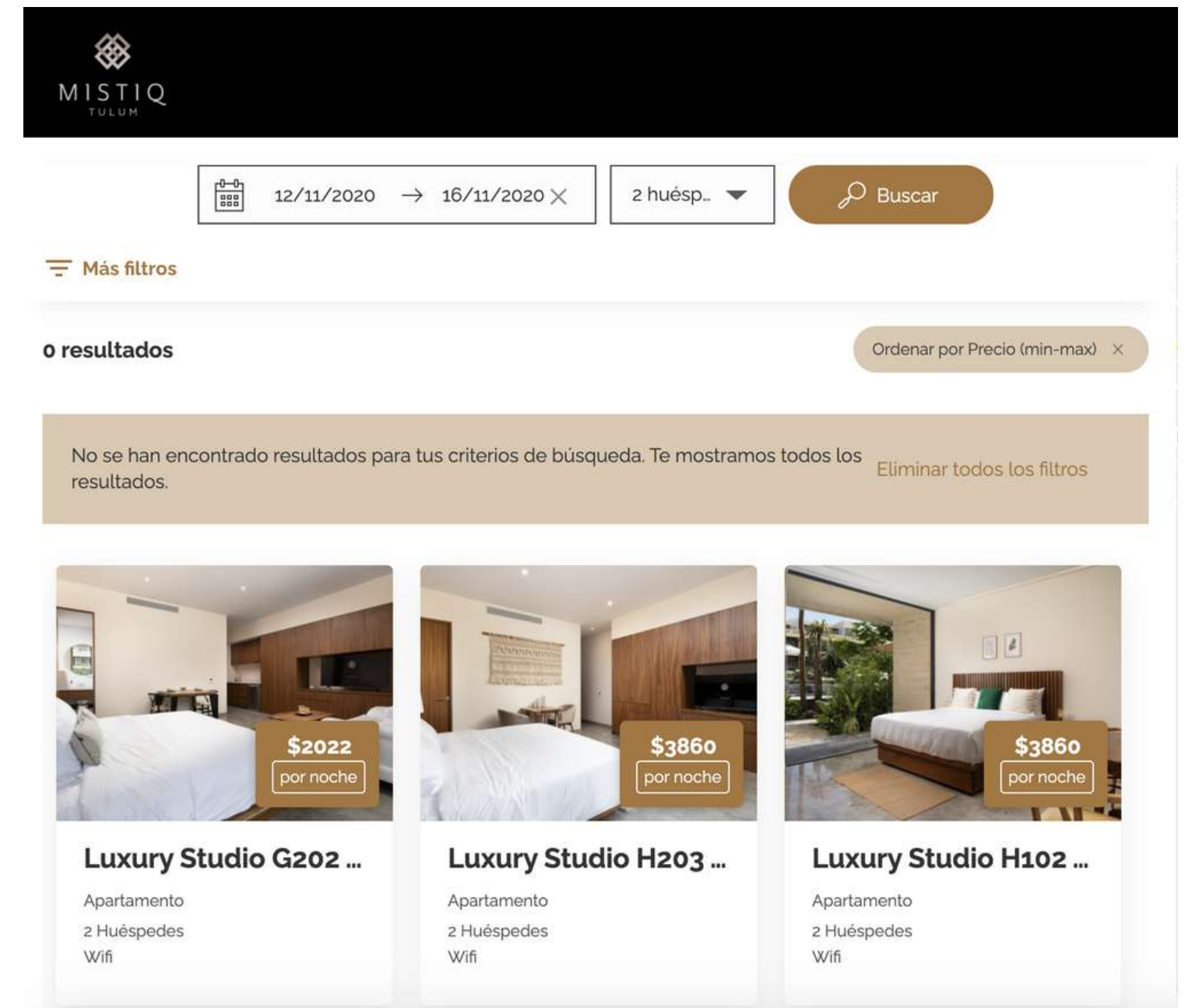


# ONLINE BOOKING TECHNOLOGY

MISTIQ Rentals booking engine offers an exceptional design aimed at capturing direct bookings from the web, either from a computer or a mobile device.

Our reservation platform is constantly evolving according to our owners and guests needs.

The coronavirus pandemic (COVID-19) has changed the tourism sector, more and more travelers are booking directly with us, and we are taking advantage of this trend.



# DIFFERENTIATORS



## NOT EXTRA COMMISSIONS

Say goodbye to the extra commissions to pay, we focus on generate profit.

1

## LUXURY ONLINE EXPERIENCE

Our platform has been designed to speed up the reservation process in just two steps.

2

## GLOBAL REACH

Our platform is available in different languages and accepts payments in different currencies.

3

## UNIQUE LISTINGS

Our platform makes your listing to look different from the competitors. Choose the photos that best represent your residence.

4

# CUSTOM EXPERIENCE

We offer our Owners and Guests a Luxury Experience through the MISTIQTulum APP.

The application offers a custom experience for each stay, thanks to its content: Luxury Concierge Service, Information about our Vacation Rentals Program, Reservations Inquiries Tool, Tulum Lifestyle Guide, and Exclusive Real Estate listings.



# DISTRIBUTION ON OTA'S



To attract guests from all over the world, every Condo needs to be listed with the main Online Travel Agencies (OTA's). Today, almost half of all online reservations are made through OTA's such as Airbnb, Expedia, and Booking.com.

Thanks to the connectivity of MISTIQRentals.com with the main OTA's, the owners improve the online distribution of their Condominium by increasing reservations up to 43% compared to the competition.



We integrate your ads in OTA's in our own Channel Manager to automatically synchronize the calendars of each channel. The bi-directional API integration will guarantee instant updates to keep your availability up to date and avoid overbooking.



# SMART SERVICES



## PAYMENT OF FEES SERVICE

Any payment of monthly fees or bills such as maintenance, gas, electricity, and internet, may be paid on behalf of the owner and will come out of the owner's account.

## MONTHLY STATEMENTS

With our smart business tools, the Property Owner can know how much money he is generating with his residence and what actions to take to guarantee its profitability.



## PAYMENT OF ANNUAL FEES

Any payment of annual fees such as property taxes, and insurances, will be paid on behalf of the owner.

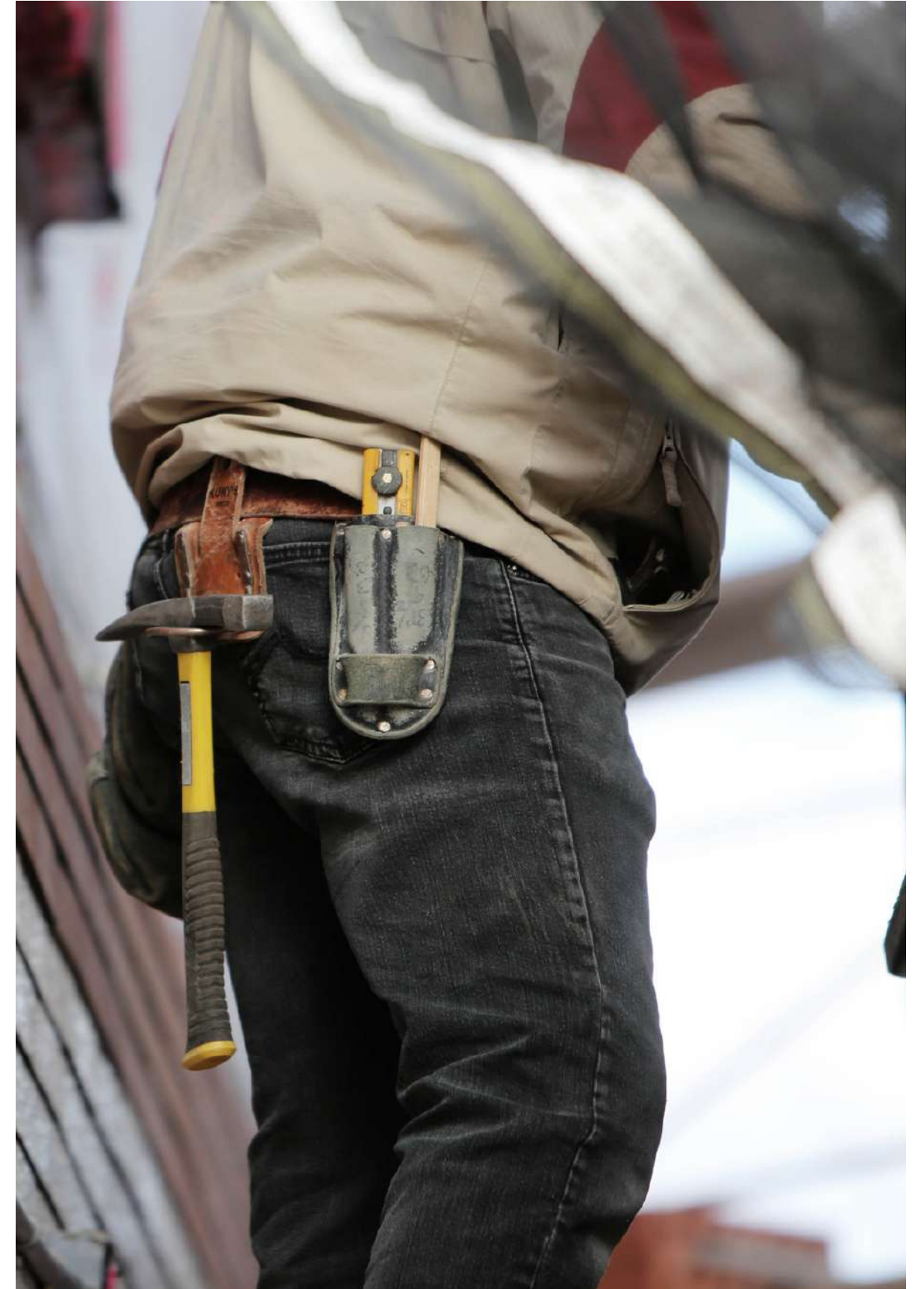
## ANALYTICS

The Owner will be able to monitor the reservations that arrive at his Property and make comparisons over time to get the most out of it.

# INTEGRAL MAINTENANCE

In order to keep your residence in an optimal state for your temporary rental, we implement comprehensive logistics that allow us to ensure that each guest makes the most of their stay.

We also carry out preventive maintenance inspections in each unit, reducing the number of incidents and extending the useful life of your furniture.





## **ADMINISTRATION FEE**

**25%**

## **MONTHLY PROPERTY MANAGEMENT FEE ON GROSS INCOME**

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### **IT INCLUDES:**

VACATION RENTAL PROGRAM MANAGEMENT EXPENSES  
PROMOTION AND ADVERTISING EXPENSES  
24/7 SECURITY FEE  
ATTENTION AND SOLUTION TO MAINTENANCE PROBLEMS  
CLEANING SERVICES (FOR VACATION RENTAL CHECK-INS & CHECK-OUTS)  
PERSONALIZED ATTENTION TO OWNERS AND GUESTS DURING STAY  
LUXURY CONCIERGE SERVICE FOR OWNERS AND GUESTS



## **ADMINISTRATION FEE**

**25%**

**MONTHLY PROPERTY MANAGEMENT FEE  
ON GROSS INCOME**

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**IS NOT INCLUDED:**

OTA'S COMMISSIONS  
CONDOMINIUM MAINTENANCE FEE  
MAINTENANCE OF FURNITURE AND / OR OTHER EQUIPMENT  
CLEANING SERVICES (OUTSIDE THE RENTAL PROGRAM)  
ANNUAL PROPERTY TAX PAYMENT  
MONTHLY DRINKING WATER SUPPLY  
MONTHLY ELECTRICITY FEE  
MONTHLY INTERNET FEE  
LAUNDRY SERVICES



FOR FURTHER INFORMATION, PLEASE VISIT  
**[WWW.MISTIQRENTALS.COM](http://WWW.MISTIQRENTALS.COM)**