

## Miami tourism broke records in 2018. Here's why officials think 2019 will be even bigger.



Most overnight visitors in 2018 stayed in hotels versus short-term rentals or with friends. The average occupancy rate in Miami-Dade hotels grew to 76.7%, up slightly from 2017. Miami Beach was the most popular area to stay among tourists, followed by the airport area and downtown.



Alberga a mas de 45 eventos internacionales. https://www.miamiandbeaches.lat/eventos/eventos-anuales

# Based | rates, it's the fourth-best hotel market in the country after Oahu, San Francisco, and New York.



Businness insider.- Si Florida fuera un país sería la economía #17 del mundo.

# Art Basel Miami con "robustas ventas" y más de 80 mil visitantes

La 18 edición de la feria que se realiza en Miami Beach cerró sus puertas en el Centro de Convenciones, donde coleccionistas de 76 países recorrieron 269 galerías de todo el mundo



#### Miami Dade Aviation Department Facts-at-a-Glance

Revised: February 2020

#### Capital Improvement Program: A Modernized, Enhanced **MIA**

The Miami-Dade County Board of County Commissioners adopted a new capital improvement program at MIA that will fund up to \$5 billion in airport-wide modernization projects over the next five to 15 years, paving the way for future growth in passenger and cargo traffic at MIA - projected to reach 77 million travelers and more than four million tons of freight by the year 2040.

Sub-Programs include:

- Concourse "F' Modernization and Central Terminal Redevelopment
- > Redevelopment of North Terminal's Regional Commuter Facility
- South Terminal Apron and Gate Expansion
- New Hotel Development
- Expanded aircraft parking positions and warehouses for cargo operations

MIA is the Largest and Best Served Gateway to Latin America and Caribbean

#### Miami Dade Airports

Miami International Airport - MIA Miami-Opa locka Executive Airport - OPF Miami Executive Airport - TMB Miami Homestead General Aviation Airport - X51 Dade-Collier Training and Transition Airport - TNT

#### **Economic Impact**

Miami International Airport's (MIA) and the General Aviation Airports' annual economic impact is \$1.9 billion. MIA and related aviation industries contribute 275,708 jobs directly and indirectly to the local economy. That equates to one out of every 4.6 jobs.

#### Miami International Airport

Land area Runways:

3,230 acres 9 27: 13.016 8R-26I: 10.506

12/30: 9,355' 8L-26R: 8,600'

Personnel: Aviation Dept. and Other: 36,797

Hotel: MIA Hotel 259 rooms

Parking:

- 1. A total of 8,233 parking spaces.
- 2. 24-hour valet parking services are located inside the Dolphin and Flamingo garages on the departure level, across concourses D and I
- 3. A Cell Phone Parking Lot, providing 60 spaces for private, not-for-hire vehicles, is located just off LeJeune Road heading north or south.

#### **MIA Carriers and Destinations**

Carriers: (02/20) US

Total

32 Scheduled 13 International Charter 100 Total Number of Destinations: (1st Q'20)

163

Non-Stop Domestic 59 104 International

#### MIA Figures for 2019

Flight Operations: (Commercial

Aircraft Movements) Domestic: 223.123 International: 191,277 Total: 414,400

Passengers:

Domestic: 23.5 22.4 International: 45.9 Total:

> Weekday Daily Average: 122,841 passengers

> Weekend Daily Average: 129,421 passengers

Weekly Average: 867,074 passengers

Freight (US Tons):

Domestic: 389,368 International: 1,880,997 2,270,365 Total:

#### MIA Rankings for 2018

Among U.S. Airports

International Freight

International Passengers Total Cargo (Freight + Mail)

Total Freight

15<sup>th</sup> Total Number of Operations

13th Total Passengers

Among Worldwide Airports

International Freight

41st International Passengers

14th Total Cargo (Freight + Mail)

12th Total Freight

Total Number of Operations

Total Passengers

16.5 million Miami visitors 2019.

6.2 million Cancun visitor 2019.

El aeropuerto de Miami recibio 45,971,313 viajeros durante 2019 (Miami International Airport Traffic Report).

El aeropuerto de Cancun 25,202,016 (Aeropuertos el Sureste)

Aug 16, 2019 (Investing Alerts) -- Travel and tourism was the second-fastest growing sector in the world last year. In total, the sector added \$8.8 trillion to the world's GDP and helped create 319 million new jobs





The path for a monorail between Miami and Miami Beach remained on track this week after county and city leaders voted to endorse that transit option as well as a new Metromover line for a busy bridge between Miami and Miami Beach.

Sir Richard Branson esta invirtiendo fuerte en la Florida.



Tren Miami – Orlando.

## **BRIGHTLINE**

#### A SMARTER WAY TO TRAVEL IN FLORIDA

Virgin MiamiCentral is home to the new Brightline inter-city express train that connects Southeast Florida more comfortably, quickly and reliably than ever before. Presenting the reinvention of train travel in America, Brightline – soon to be Virgin Trains USA – is one of the most advanced passenger rail systems in the nation. Now travel between Miami, Fort Lauderdale, and West Palm Beach is a quick, comfortable journey for vacationers and commuters alike. https://virginmiamicentral.com/brightline/

Caribbean or Mediterranean? Sun-filled mornings or late nights under the stars?

Gastronomic delights or beautiful sights? The choice is yours, Sailor. Ready to Set Sail The Virgin Way and see how Richard Branson does cruises?

Virgin Voyages is also planning to build a 100,000 square-foot terminal in 2021 for its new cruise ship Scarlet Lady plus another cruise vessel.



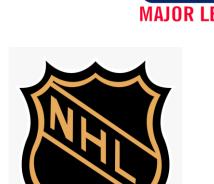
# The Miami Beach Convention Center Newly re-imagined following a \$620 million renovation.

Miami centro del entretenimiento mundial. Todas las ligas deportivas de Estados Unidos tienen o quieren tener un equipo en la ciudad.



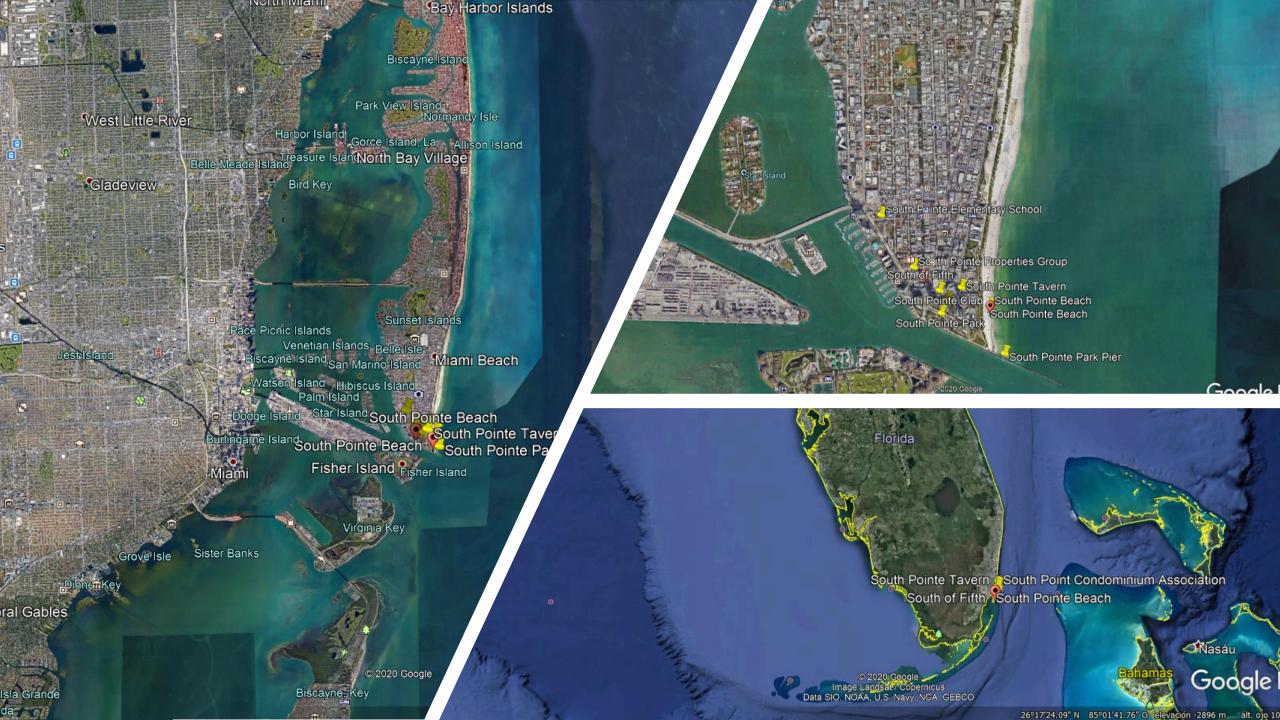




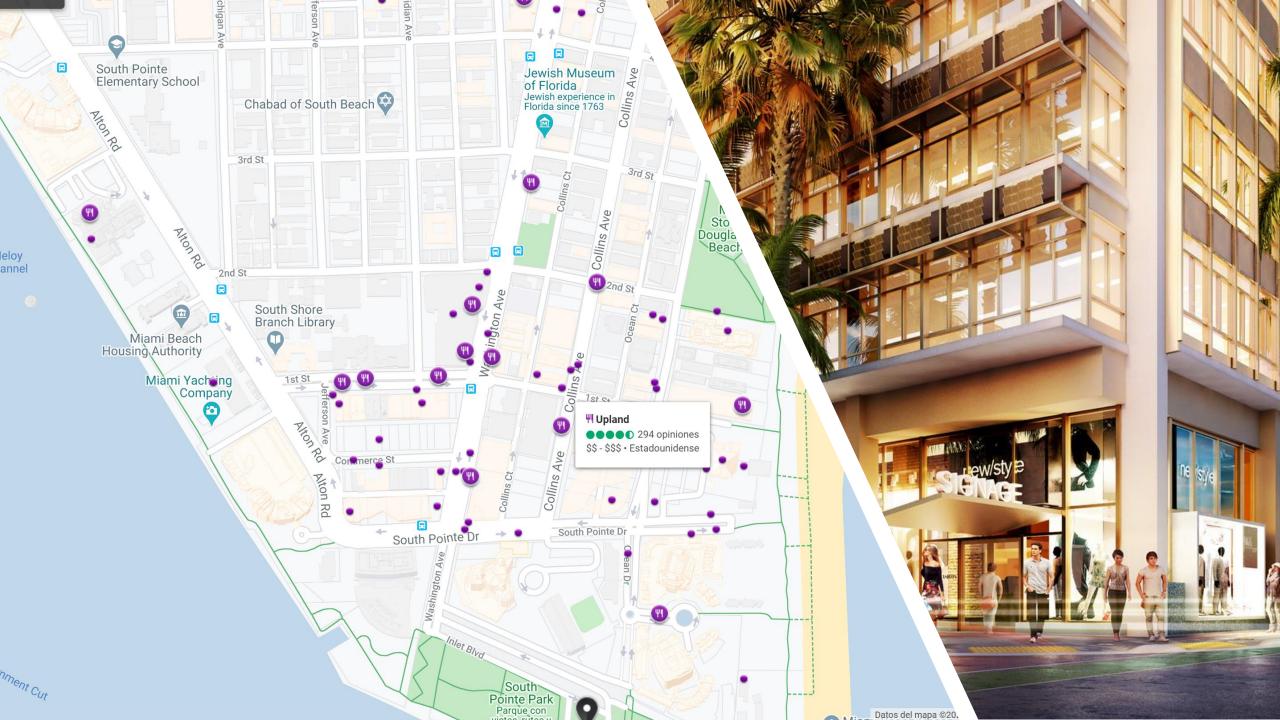
















## So why choose this place....



#### **PLACE** 1940s BUNGALOWS

Theres's nothing like it on the Beach with its seemingly enigmatic past.....

#### THIS IS....

Miami's new local.

#### **SO....**

- Inspired by the concept of wisdom in magic.
- This MAGICAL place | The place that takes you back in time | A portal to the unconventional
- The space focuses on community through seating to evoke the VIBE.
- · Casa Marela feels like home | a place to lounge | a place to veg

#### A PLACE THAT CAPTURE THE MAGIC....



## CONCEPT: OLD WORLD TROPICAL - modern wanderlust bungalows

- An homage to the wilderness be it deep within the jungle or the stirring in the heart. An eclectic mix of what people understand it to be evoking a wanderlust feeling...of MAGIC! We felt this place inspired more of an old world residential feel with Mediterranean and Neo Tropical nods. We want to differentiate from "Bohemian" and elevate it to a new state.
- This property evokes the spirit of a woman in the 1940's a young ingenue that likes to travel, but with a secret identity where more meets the eye she's crafty free spirited and curious...she enters postwar from France, clad in the dress and colors du jour midriff baring body and soul.
- She, like the room distinctly wears deep dark colors of mystery A color palette stemming from the everglades steeped in strangeness from unsolved crimes, mysterious murders, lost cities, and ghost ships, to vanishings and phenomena both natural and paranormal, these vast wetlands have long been a place every bit as sinister and bizarre as they are beautiful and mysterious.
- We want this place to evoke all these memories -

It's more than just a room - it's a gateway to finding the soul of Miami and the Magic within yourself.

## INSPIRATION: OLD WORLD TROPICAL — INDOOR OUTDOOR





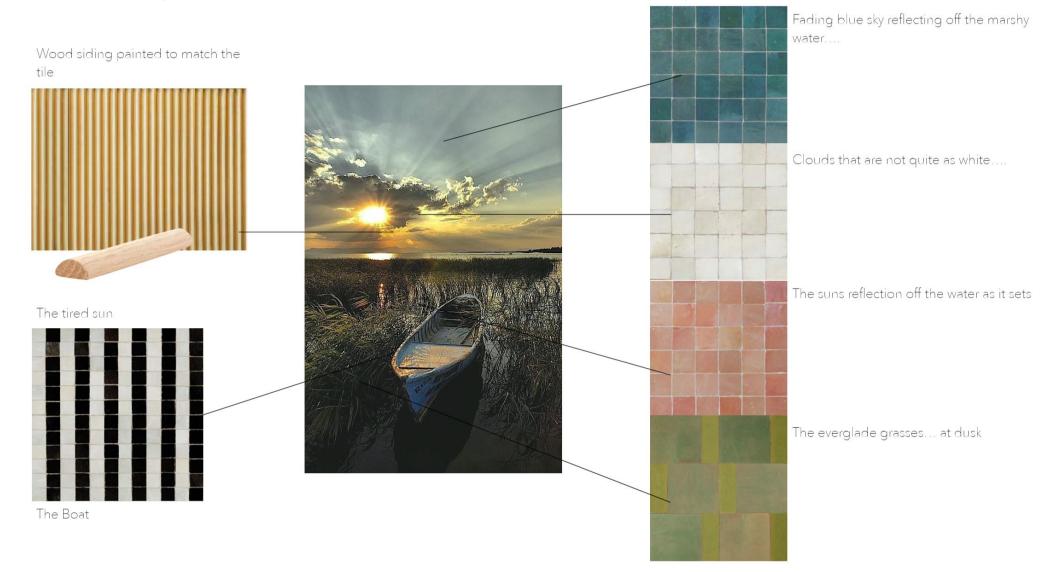




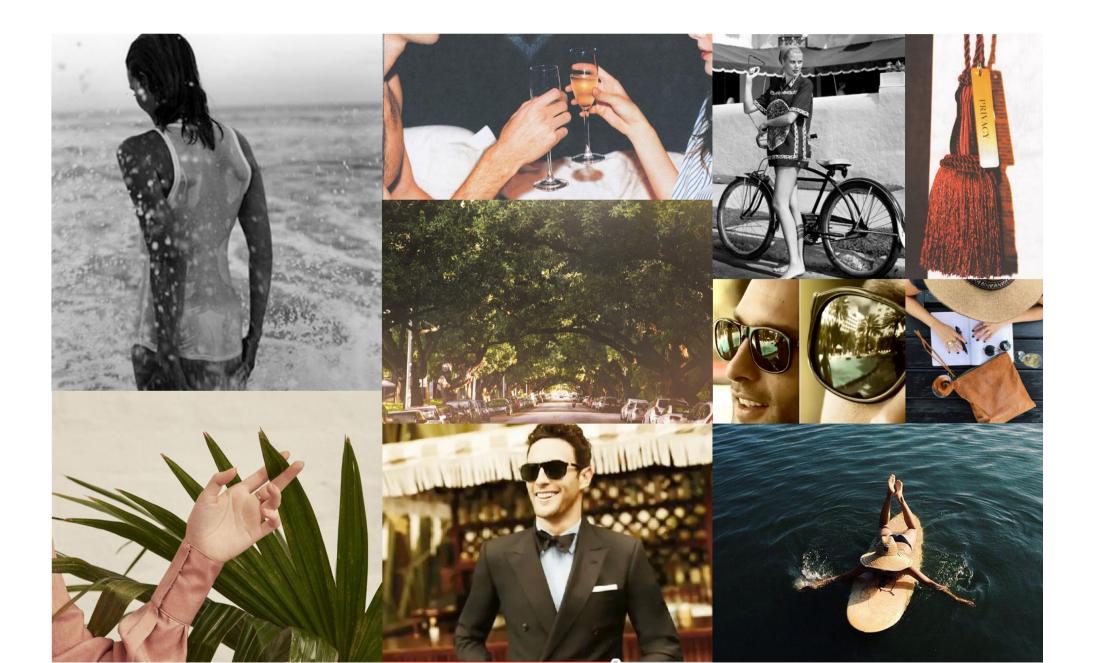
Neighborhood Local Residential Feel Nostalgic Magical

#### **COLOR STORY**

As the sun sets, the day is done, you've spend one too many hours in the sun, had one too many cocktails at the beach... your skin is as dry as an alligators - and all you want to do is head back to the room, take the longest shower on the planet (without adding to it's ruin!!), float in bed, rest and wait for the sun to go down in order to start your next adventure.



#### PHOTOGRAPHY INSPIRATION



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## **STATIONARY**











Casa Marela

311 Meridian Avenue Miami Beach, Florida 33139 +1 305.345.8679 casamarela.com

January 21, 2014

Mista Dobolina Level 2, 1 Sapien Street New York, NY 1011

Dear friend.

Following is an excerpt from The Mock Turtle's Story.

"Everybody says "come on!" here," thought Alice, as she went slowly after it: "I never was so ordered about in all my life, never!"

They had not gone far before they saw the Mock Turtle in the distance, sitting sad and lonely on a little ledge of rock, and, as they came nearer, Alice could hear him sighing as if his heart would break. The pitted hand depty, What is his scrower's hear sake the Grypton, and the Grypton answered, very nearly in the same words as before, "It's all his fancy, that he hasn't got no sorrow, you know. Come on!"

So they went up to the Mock Turtle, who looked at them with large eyes full of tears, but said nothing.

'This here young lady,' said the Gryphon, 'she wants for to know your history, she do,'

1'll tell it her,' said the Mock Turtle in a deep, hollow tone: 'sit down, both of you, and don't speak a word till I've finished.'

So they sat down, and nobody spoke for some minutes. Alice thought to herself, "I don't see how he can EVEN finish, if he doesn't begin." But she waited patiently.

Yours faithfully

Brett Hobo Managing Director Casa Marela

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Brett Hobo Managing Director

## **LETTERHEAD**





## **SLAGE PAGE**



## **TYPICAL ROOM**

It's fun, free spirited with unencumbered furniture & accessory choices nodding to broad, Mediterranean influences. It's a mature feeling but will bring that sense of wild free spirited life into the space and with furniture that will allow for flexible seating arrangements to allow for larger groups to 'hang'. Broad "antique" aesthetic with modern amenities.

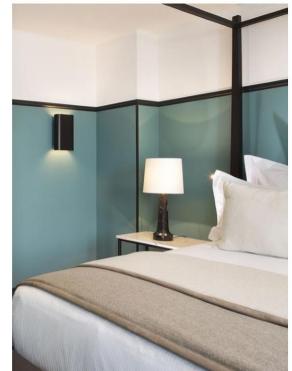










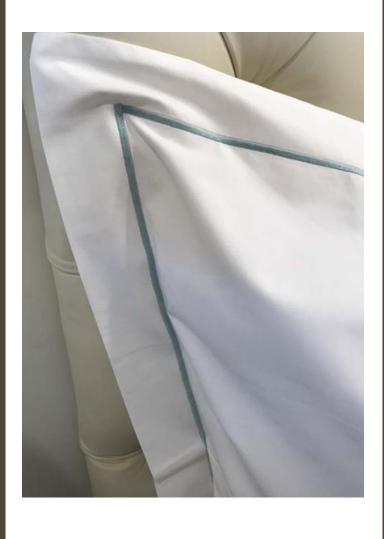


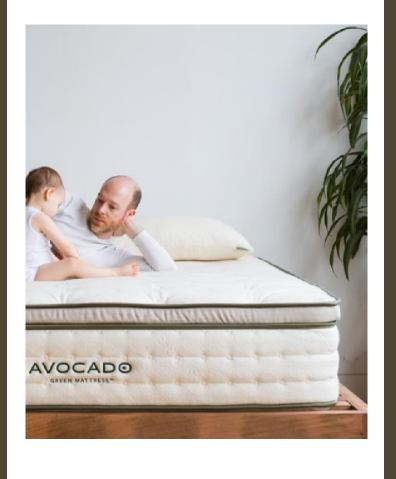


## BEDING









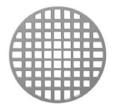








**HARDWARE AND BATHROOM** 





#### **SPECIALITY AMENITIES KIT**

#### SPA KIT:

CANDLE, OILS AND LOTIONS, EXFOLIATION, LOOFA

#### **SEXY LOVE KIT:**

CONDOMS, CANDLE, JELLY

#### **REJUVENATION KIT:**

ALOE VERA, COCONUT WATER.

#### FORGET YOU TOILETRY BAG KIT:

TOOTH BRUSH, TOOTH PASTE, MOUTH WASH, COMB, ETC.

#### **SLEEP AMENITIES KIT:**

EAR PLUG, FACE MASK,

**GYM KIT: FREE BY REQUEST** 



#### IN ROOM AMENITIES

DO NOT DISTURB SIGN
BATH ROBES
SLIPPERS
GIFT BAG - To purchase or in rooms
LAUNDRY BAG
PLASTIC BAG
HANGERS
TRASH BINS
NEWS PAPER
SHOE POLISH



#### IN BATHROOM AMENITIES

**QTIPS** TOOTHPASTE TOOTHBRUSH MOUTH WASH **BODY WASH** SHAMPOO CONDITIONER SHOWER CAP BATH SPONGE LIP BALM SUN LOTION MOSQUITO REPELENT TOWELS PORTABLE WET TOWELS BATH ROBES NAIL FILE hand soap COTTON PADS BODY LOTION DISPOSABLE RAZOR



SPECIALITY KIT

WELCOME SNACK - CHAMPAGNE, JUICE, NUT PACKS.

## **AMENITIES: KITCHEN**



#### **COUNTER TOP AMENITIES**

NESPRESSO | PODS
MILK PODS
SUGAR | SWEETENERS
NUTS | DRIED FRUIT
CANDY | MINTS
JUICES
WATER
BRANDED MATCHES
BRANDED BOTTLE WATER | SODA
TEA
PENS / PAPER
WELCOME BOOK | INFO
SMALL BOTTLES DRINKS (WINE, WHISKY, RUM, ETC)
AVAILABLE FOOD MENU



#### **BAR NEEDS**

CUPS
SAUCERS
CUTLERY
SPOONS
GLASSES
PLATES
WINE GLASSES
BOTTLE COOLER
BOTTLE OPENER

## **BEACH AMENITIES**







## **ART**

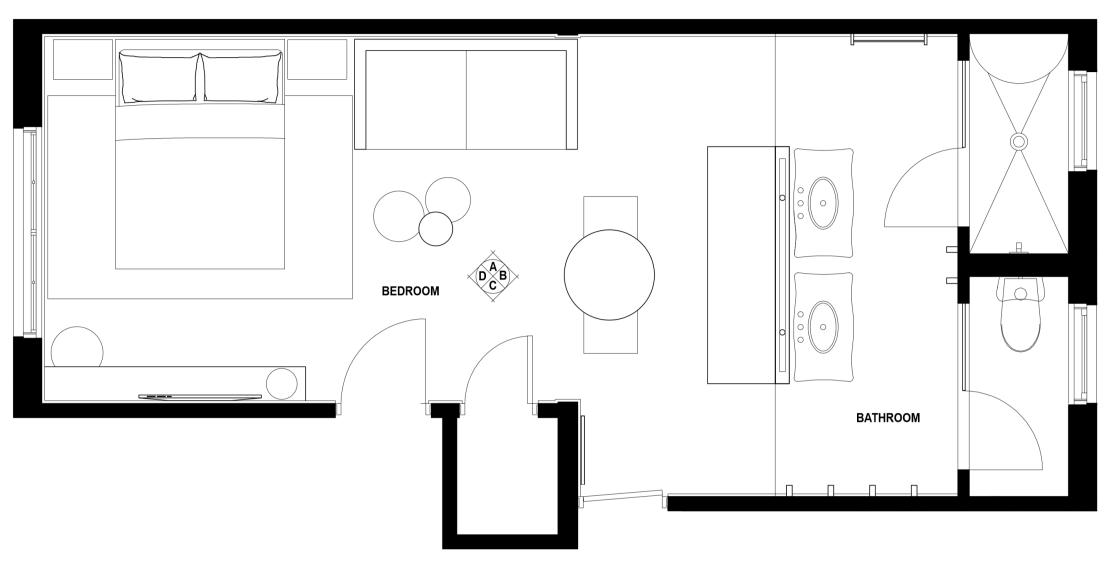






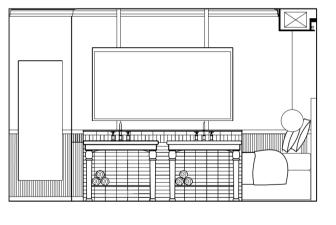


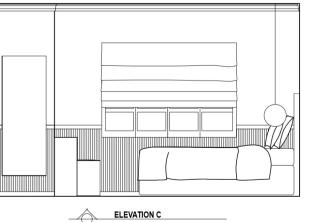
# **ON WALLS**

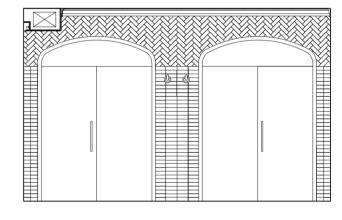


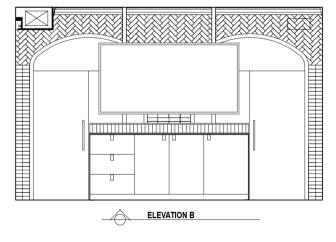
TYPICAL ROOM FLOOR PLAN

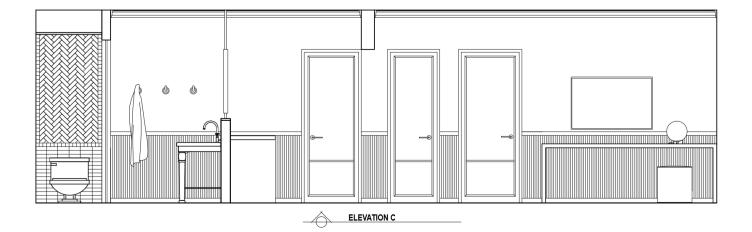
## **ROOM ELEVATION**



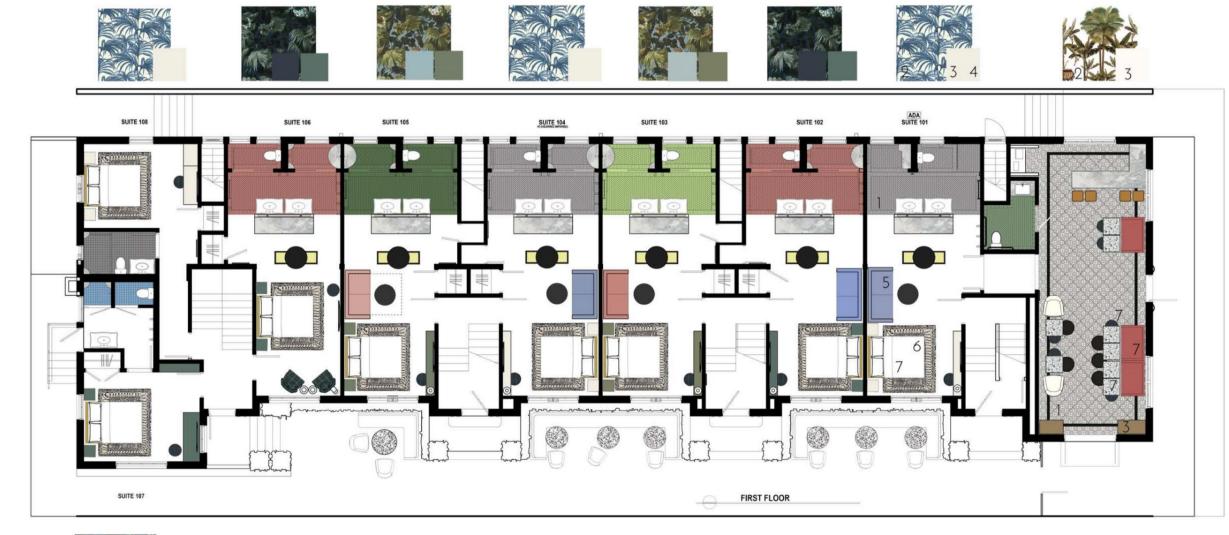








## FIRST FLOOR, FLOOR PLAN: MATERIALITY & COLOR STORY

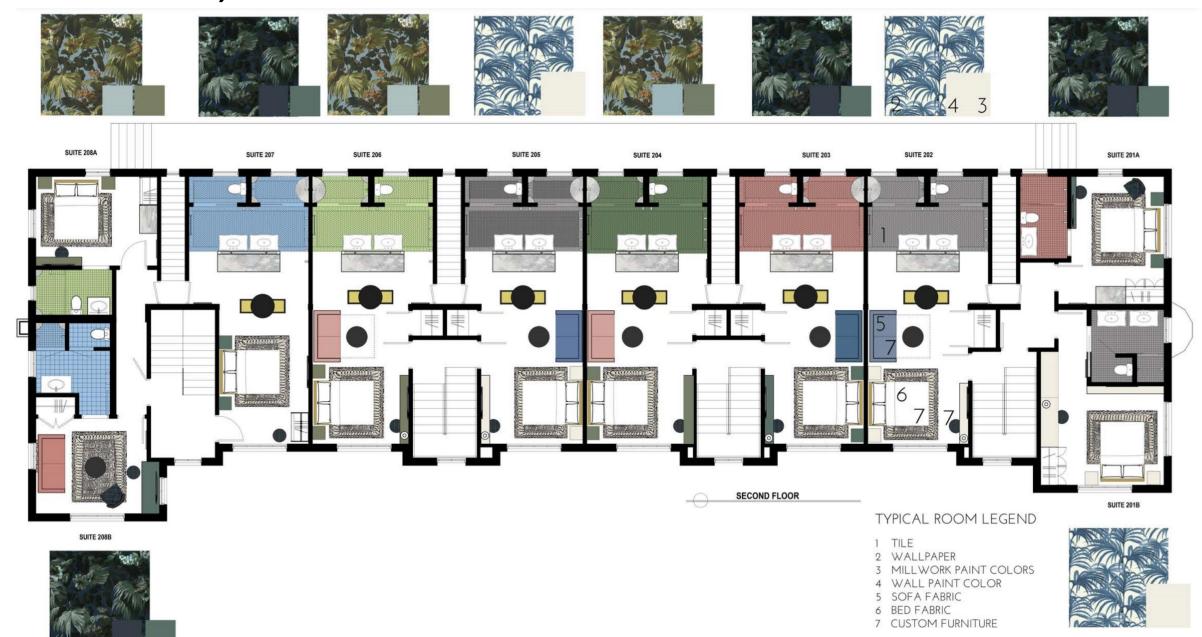




#### TYPICAL ROOM LEGEND

- 1 TILE
- 2 WALLPAPER
- 3 MILLWORK PAINT COLOR
- 4 WALL PAINT COLOR
- 5 SOFA FABRIC
- 6 BED FABRIC
- 7 CUSTOM FURNITURE

## SECOND FLOOR, FLOOR PLAN: MATERIALITY & COLOR STORY



## LOBBY - concept









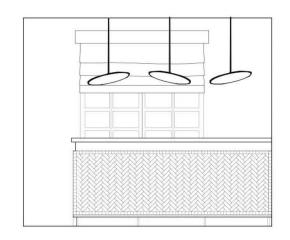
The first impression is immersion in the space, where greenery and trees encapsulate you in the space. Painted by a local artist to evoke this old world feeling but make it indigenous to Miami. Tile floors are large format black and white Cuban tile, evoking an old world parlor.

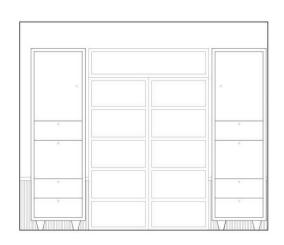




## **LOBBY DESIGN**

ELEVATION WALL PAPER DETAIL

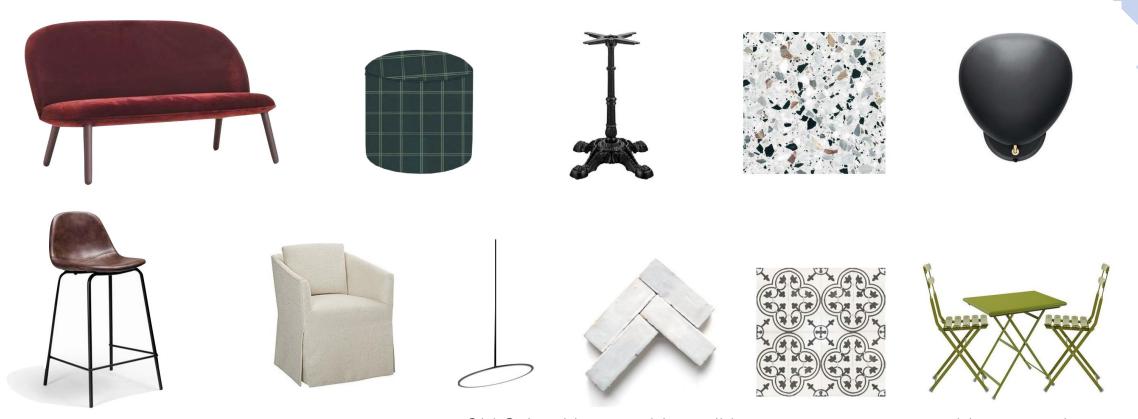






## **LOBBY DESIGN**

## **FURNITURE**



The furniture is a blend between modern and traditional.

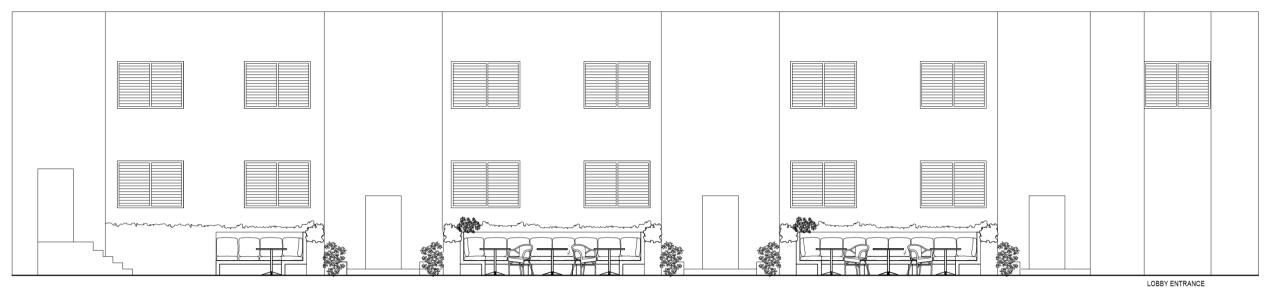
Bar would be clad in the same herringbone pattern as some of the rooms, but in a bright white.

Old School bistro tables will have custom terrazzo table tops to bring in an element of surprise.

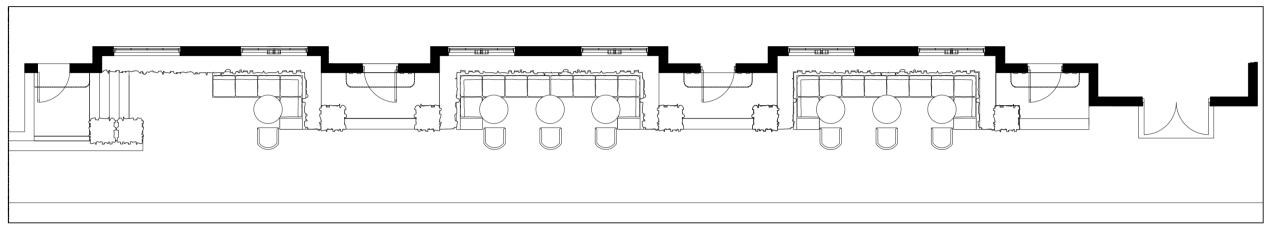
Leather counter stools bring in an old world feel without overwhelming the space, allowing the other inner furniture to be bright, and the sofa to have some depth against the white walls, which are the same wainscot as in the room, but bright, protecting the murals

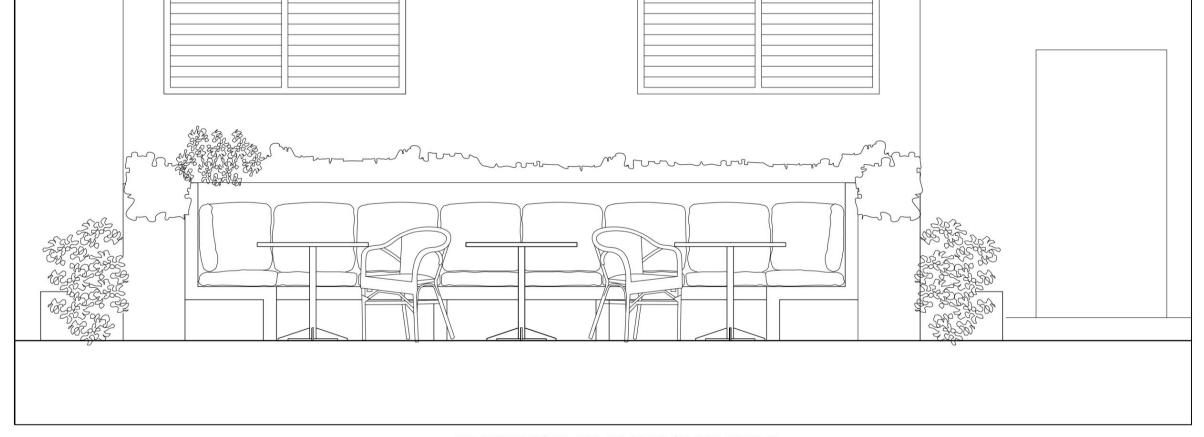


## **EXTERIOR** | YARD PLAN



**EXTERIOR FURNITURE GENERAL ELEVATION** 





### **EXTERIOR ELEVATION DETAIL**









## ¿Con qué cuenta actualmente el proyecto?

- Propiedad inmobiliaria.
- Hotel design concept.
- Hotel branding concept.
- Architectural design concept.
- Architectural executive proyect (111 plans).
- Interior design concept.
- Building Inspections.
- Asbestos survey.
- Building permit.
- Grandfather license.
- Contractors proposal.
- Legal structure.

- Legal fees.
- Legal compliance
- Legal licensing.
- Tax strategy.
- Project manager.
- Market survey
- Accountant
- Work permit
- Impact fees.
- Business plan.
- Due diligence